
10 Secrets of an **EVIL** Interviewer (it's not serious ... it's funny!)

Career Lab



Secret #1 – They May Have Already Decided

If you haven't already networked with the interviewer, and his/her colleagues, your chances are slim



Secret #2 – They Have Some Trick Questions

Don't let the oddball question throw you off your guard; it could be they're testing your nerves ... or your sense of humor



Who wants a question?

I'm going to ask something like “what do you really want to do with your life”. Prize is:



Secret #3 – Some Questions Don't Matter

Sometimes, a recruiter will “tee you up” with a positive question ... only to follow up with a negatively slanted one



Secret #4 – They’re Probably Cranky and Tired

Most recruiters have “regular” full-time jobs and only conduct interviews because their company asks them



Who wants a question?

I'm going to ask something negatively slanted.
Prize is:



Secret #5 – They Might Not Understand the Process

Some people have never interviewed before, or understand what their company is looking for, and can give incorrect information



Secret #6 – They Love to Be Flattered

Let them know that the questions that she/he asked was “great”, or how much you enjoyed the conversation; it can also “buy you time”



Who wants a question?

I'm going to ask a mini-case. Prize is:



Secret #7 – You’re Always Being Interviewed

They’ll see you in different environments (lobby, lunch area, hallways, bathrooms); always stay in “go” mode



Secret #8 – If They're Mean ... They Might Like You

A good interviewer can sometimes get more “difficult” or aggressive if they feel that you are a possible good match



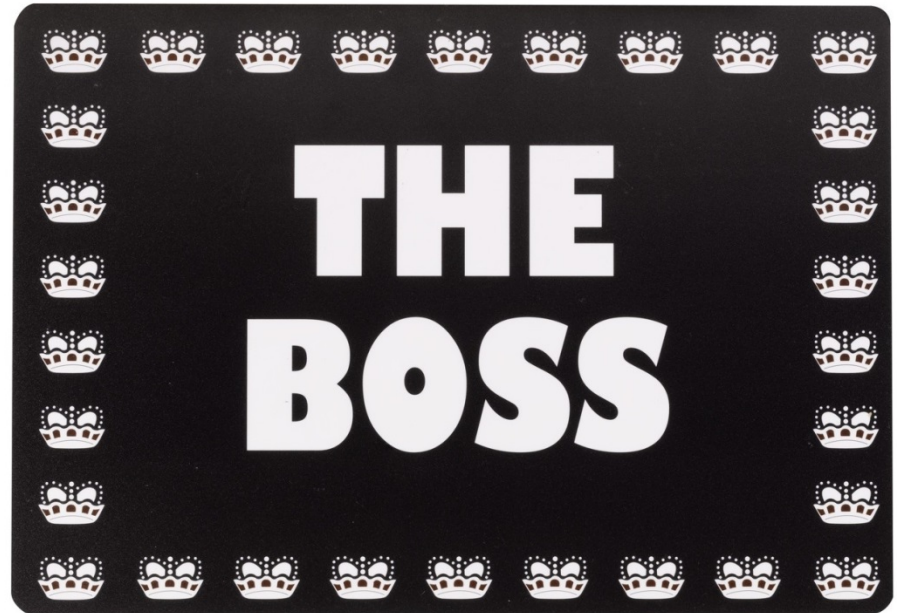
Who wants a question?

How about a question on your best friend?
Prize(s!) are:



Secret #9 – It Might Not Be Their Decision

Sometimes your interviewer can strongly advocate for you ... and still lose the battle



Secret #10 – The Last Line is Important

Good interviewers want to know what makes you “tick” – they already know you’re smart enough, but do they want to spend 8-16 hours a day with you?



And Now to Mike (for the boring stuff)

Purpose

Ensure every student receives a quality, focused mock interview

Participants

1. All first-years seeking an internship
2. All second-year Career Mentors

Objective

Provide you with actionable, specific feedback for improvement

How Will Mock Mania Work?

1Y required to complete 1 interview week of 11/30 – Dec 3

Ratio	2 first-years : 1 CM
Length	45 minutes + 15 minutes of feedback
Type	Behavioral
Your Career Mentor	Maybe
First-year total time	1 hour
Dress	<u>Business Formal</u>
Location	CMC interview suites
Next steps	You will receive a google doc sign-up the week of Nov 9

Important Dates for First Year Students

Date	Event
October 26	1Year CMC Cover letter training
October 30	Cover letter due to CM
November 4	CM returns cover letter
November 10	1 st internship resume drop closes
November 30 – Dec 3	Mock Mania!
January 5	Internship interviews begin (I-banking)
January 13	All other interviews begin

Ask Us Questions!

